

Relating for Results – training to strengthen leaders and teams

“As a leadership team we now have better working relationships and greater collaboration”

Nicki Harms
Chief Financial Officer

PROGRAM OBJECTIVES

Effective leaders understand that the difference between good and great performance can be attributed to strong relationships. Trust increases, collaboration is the norm and better decisions are made when employees work from their strengths, engage in dialogue, and keep conflict in the productive zone.

Relating for Results™ provides an engaging way for teams to work smarter and healthier by tapping into the emotional intelligence competencies that make an impact on relationships: *self-awareness, perspective taking, and conflict management.*

Training occurs in one or multiple sessions that are interactive, thought-provoking and fun. Concepts are reinforced with experiential learning and opportunities to apply insights to real-world situations.

During the workshop participants gain:

- Insights to increased personal effectiveness
- Appreciation for colleagues – what they value and why
- Strategies for keeping conflict in their productive zone
- A common language to facilitate healthier conversations
- More “people smarts”

We customize the content to enhance the experience of both small functional teams or large groups comprised of diverse functions within an organization.

www.ironcoaching.com

REINFORCEMENT

At the end of the workshop participants complete a personal development exercise that fosters commitment and accountability. Afterward, we work with you to create an internal campaign and follow up activities to ensure the philosophy that “*relationships fuel results!*” sticks in your organization.

GO DEEPER

Once Relating for Results becomes part of your organization’s relationship building toolkit, we work with you to design follow-on workshops or web-based group coaching sessions to help leaders:

- Assess team overall health
- Effectively leverage group dynamics
- Provide effective coaching
- Facilitate better meetings
- Address accountability issues
- Engage in difficult conversations
- Improve decision making
- Develop stress resilient practices

Getting Started

Email inquiry @ironcoaching.com to discuss your specific needs.

About Iron Coaching

Founded in 2009, Iron Coaching is a team of coaches whose purpose is to equip and encourage clients to reach their highest potential... transforming relationships, teams and organizations.

Our executive coaches possess 10,000+ hours of experience as well as the perspective and hands-on knowledge gained as business executives and leaders.

Our clients come from a diverse set of organizations but are united in the belief that investments they make in their people and culture are a key factor in achieving outstanding performance in their industry, field or sport.

PO Box #830
Lake Oswego, OR 97034
503-980-0742

